

## The Trinity Hunt Team

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### **Daniel S. Dross, Partner**

Dan has over 25 years of experience in private equity investing and investment banking with firms including Thomas Weisel Capital Partners, Hicks Muse Tate & Furst Incorporated and Prudential Securities. Since 1991, he has successfully invested over \$1 billion in capital. Dan is a graduate of Dartmouth College and received his MBA from the Wharton School.

### **Peter J. Stein, Partner**

Pete has over 20 years of experience in private equity investing and investment banking with firms including Hunt Capital Group, Banc One Capital and Prudential Securities. Pete is a graduate of Babson College and received his MBA from Northwestern University.

### **J. R. Holland, Jr., Partner**

Jim has over 35 years of experience in private equity investing, corporate management and consulting with firms including Hunt Capital Group, Nedinco, Western Services International, KSA Industries and Booz-Allen. Jim has also served as the President and CEO of Unity Hunt, Inc., the Lamar Hunt family company. He is a graduate of Oklahoma State University and received his MBA from Carnegie Mellon.

### **Scott H. Colvert, Partner**

Scott has 15 years of experience in private equity investing, investment banking and corporate finance with firms including Hunt Capital Group, Banc of America Capital Investors and Arthur Andersen Corporate Finance. He is a graduate of Baylor University and received his MBA from The University of Texas.

### **William K. Bixby III, Partner**

Will has built a successful 20-year track record in private equity, investing in middle-market companies with firms such as The Riverside Company, Banc One Capital Partners and Citicorp Venture Capital. Will is a graduate of Washington University, received his MBA from the University of Texas and is a CFA charterholder.

### **Hunter R. Peterson, Principal**

Hunter has ten years of experience in private equity investing, investment banking and corporate finance with such firms as Blue Sage Capital, TA Associates, William Blair and Heller Financial. Hunter is a graduate of Vanderbilt University and received his MBA from the Tuck School at Dartmouth College.



*Private Equity for the Southwest*

## Trinity Hunt Partners

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**Trinity Hunt Partners**, based in Dallas, Texas, is the leading private equity investment firm focused on buyouts and later-stage growth equity investments in established lower middle market companies located primarily in the Southwest region of the United States. Trinity Hunt benefits from the operating resources, extensive relationships and long-term sponsorship of the Lamar Hunt family and its affiliated companies with \$3 billion of assets and an exemplary reputation for integrity, fair dealing and success as business partners.

## Investment Size and Structure

The firm typically invests between \$5 million to \$25 million of equity in a wide variety of transaction opportunities, including:

- **Buyouts.** Providing equity capital to back management teams in acquiring privately-held companies or non-core divisions of larger companies having significant growth potential.
- **Recapitalizations.** Aiding a business owner in achieving significant liquidity while retaining an interest in the business; or facilitating the generational transfer of a business with a financial and operating partner who can provide the strategic, operational and capital resources to grow the business.
- **Build-Ups & Buy-and-Builds.** Executing acquisition-driven growth strategies in fragmented industries where operational scale and a more competitive market position can be created through a series of strategic acquisitions.
- **Later-Stage Growth Capital.** Providing equity capital to businesses with a demonstrated market opportunity and proven product or service so they can achieve their full potential.

## Industries of Interest

- Manufacturing
- Value-added Distribution
- Industrial and Business Services
- Healthcare
- Media and Entertainment
- Consumer Products
- Aerospace and Aviation Services
- Energy Services



## Company Criteria

- Historical revenues of \$10 million to \$150 million; minimum EBITDA of \$3 million
- Established companies with predictable cash flows
- Sustainable competitive advantages
- Margin improvement potential and opportunities to add value through acquisitions
- Proven management teams with a meaningful equity ownership

## Experienced Partners

- Trinity Hunt professionals have successfully invested in excess of \$1.1 billion of equity capital in over 100 transactions spanning a diverse array of industries and economic cycles.
- Trinity Hunt's principals collectively possess approximately 100 years of private equity investing, operating and consulting experience.

## Intermediaries and Business Owners

Trinity Hunt provides prompt and professional feedback to investment opportunities. Since the firm pursues only a small number of investments each year, we are able to execute transactions on a timely basis and structure flexible solutions tailored to the particular needs of the seller. We pride ourselves on building long-term relationships with management teams, as demonstrated by the fact that we have invested with several management teams on multiple occasions. Trinity Hunt Partners pays referral fees to intermediaries upon the consummation of a transaction. We welcome your inquiries.